

Press Release

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Nidec SSB Wind Systems scales up marketing activities New strategic partners for the French market

In addition to electrical pitch systems, Nidec SSB Wind Systems offers a broad spectrum of products and services for onshore and offshore wind energy in Nidec Corporation. The company is now scaling up its marketing activities in France.

Nidec SSB Wind Systems is represented globally with production facilities as well as sales offices in Germany, China and India. Additional sales offices are located in the USA and in Korea. The company's headquarters based in Salzbergen (Emsland) is responsible for marketing all over Europe. "In order to sustainably scale up our marketing activities in France, we have decided to partner strategically with Mywindparts," says Jörg Meyer, Sales Manager at Nidec SSB Wind Systems.

Mywindparts, based in Gigean, about 30 kilometers south-west of Montpellier, was founded by Sébastien Duchesne about three years ago. The manufacturer-independent distributor specializes in the spare parts and service business in the wind energy market as well as the repairing of wind energy plant components. For years, Sébastien Duchesne gathered experience in the purchasing of spare parts and service components in different major wind park operating companies and is thus very well connected.

The range of products includes main components, electric, mechanical and hydraulic systems as well as wear parts and consumables such as filters, brushes or lubricants and coolants. As a "wind energy plant optimizer", Mywindparts promises its clients an efficient supply chain with short delivery periods. Moreover, the company advises plant and wind park operators regarding the organization of their stocks.

Nidec SSB Wind Systems has positioned itself as a manufacturer of electrical pitch systems for onshore and offshore plants in the power range of 3 to 11 MW. Additionally, the company offers, among others, generators in different power categories, switch and control cabinets as well as all auxiliary drives necessary for wind energy plants, e.g. for the azimuth, for gear lubrication pumps or fan motors.

From Jörg Meyer's point of view, cooperating with the new partner is a real win-win situation: "Mywindparts is now in a position to access Nidec SSB Wind Systems' comprehensive spare part and service portfolio and hence also offer our retrofit solutions to the French wind energy market. For us, the strategic partnership in turn means stepping up the service and spare parts business in France from which we are certainly going to benefit."

Caption: Universal battery racks for an emergency power supply of electrical pitch systems. In case of a battery exchange, only the battery itself has to be changed, not the whole device. The battery rack

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with all its connections will be re-used and stays at the same position. This not only saves time and money but also resources.

(398 words, 2.567 characters with spaces)

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About Nidec SSB Wind Systems GmbH

For over 20 years, SSB Wind Systems with production facilities in Salzbergen and Qingdao (China) has been offering the wind industry well-thought-out concepts and sophisticated products for onshore and offshore drive and control systems. To date, SSB Wind Systems has successfully installed several thousand electrical pitch systems worldwide wherein clients can draw from a comprehensive performance portfolio. On the basis of self-developed technologies and components, customized systems are constructed for wind energy plants and are integrated in the plant together with the clients. In the market, SSB Wind Systems is known for experience in the wind sector and the reliability of the system even under extreme surrounding conditions. The company's service portfolio is rounded off by a comprehensive range of services with start-up and onsite service, provision of spare parts for the systems delivered by SSB and training sessions for technicians and assemblers.

With systems from SSB Wind Systems, the operators can rely on maximum energy yield and security. For further information, please visit this website:

www.ssbwindsystems.de

About Nidec:

Nidec was founded in 1973 in Kyoto, Japan, by its Chairman, President and CEO Shigenobu Nagamor. In 1979, Nidec was the first country globally which offered a direct drive spindle motor for HDDs based on a brushless direct current motor. Since then, the company has become a global producer of complete engines which has about 300 subsidiaries with 140,000 employees worldwide and an annual turnover of more than 1 billion JPY. Nidec's motors, drives, generators and related products can be found in a number of applications such as computers, smartphones, household goods, vehicles, production plants, robots, etc.